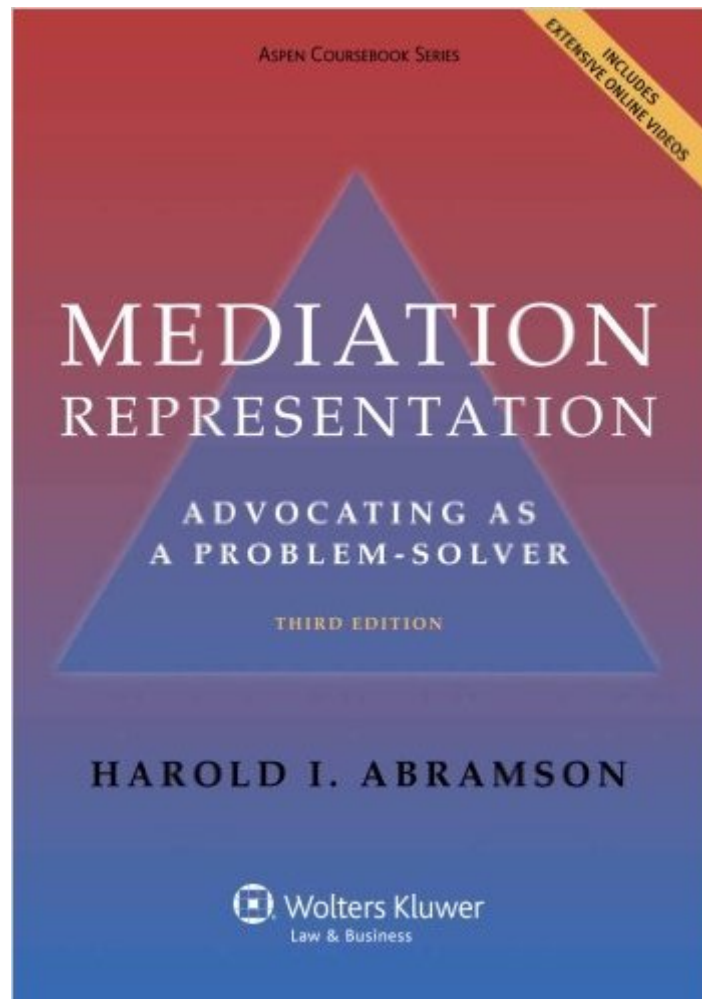


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# Mediation Representation: Advocating As Problem Solver, Third Edition (Aspen Coursebook)



## Synopsis

The original, highly accessible text in *Mediation Representation: Advocating as a Problem-Solver* highlights critical choices and explores every step of the process, from advising clients on the mediation option through preparing cases for the session to appearing in pre-mediation conferences, sessions, and post-sessions. Students learn how to effectively present opening statements and represent clients in joint sessions. Techniques for overcoming impasses, dealing with emotions, and resolving moneyed disputes are explored, and consideration is given to generating forward movement in the process while uncovering creative solutions. *Mediation Representation: Advocating as a Problem-Solver* navigates mediation-related legal and ethical issues and considers alternative processes for resolving unsettled issues. A culturally neutral framework allows for representing diverse clients. Helpful appendixes are included that cover decision-trees, sample agreements, active listening, and effective questioning. Features: original, accessible text that highlights critical choices in mediation covers every step of the process advising clients on the mediation option preparing cases and clients for the mediation session appearing in pre-mediation conferences, sessions, and post-sessions shows how to effectively present opening statements and represent clients in joint sessions presents techniques for overcoming impasses, dealing with emotions, and resolving moneyed disputes considers how to generate movement and uncover creative solutions navigates mediation-related legal and ethical issues considers alternative processes for resolving unsettled issues provides a culturally neutral framework for representing diverse clients includes helpful appendixes on decision-trees, sample agreements, active listening, and effective questioning

## Book Information

Series: Aspen Coursebook

Paperback: 484 pages

Publisher: Aspen Publishers; 3 edition (July 2, 2013)

Language: English

ISBN-10: 1454831073

ISBN-13: 978-1454831075

Product Dimensions: 7 x 1.3 x 10 inches

Shipping Weight: 2.2 pounds (View shipping rates and policies)

Average Customer Review: 4.0 out of 5 stars See all reviews (3 customer reviews)

Best Sellers Rank: #651,414 in Books (See Top 100 in Books) #111 in Books > Law > Business

> Arbitration, Negotiation & Mediation #547 in Books > Law > Rules & Procedures > Civil Procedure #1200 in Books > Law > Legal Education

## Customer Reviews

The book arrived in great condition and right on time before class began. The subject matter is very relevant and has great practical information on the mediation process.

The book itself is excellent. What is less so is the promised access to the relevant website in order to access online material. The key supplied with the sealed text simply did not work and one seems to get the run around in seeking redress from the publishers. However, this should not be allowed to mar the content of the hard copy material which certainly supplements in a meaningful way some of the existing literature.

Thanks!

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